

MEHTA



REWARDING RELATIONSHIPS

MEHTA



REWARDING RELATIONSHIPS

MEHTA EQUITIES LIMITED



OUR VALUES

- Integrity
- Transparency
- Customer Centricity

OUR PURPOSE

To be a trusted financial services organisation



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ABOUT US

- Promoted by CA Rakeshh Mehta in 1995
- Among the most preferred financial service provider
- Known for nurturing & rewarding relationships
- Providing clients with value-enhancing services
- 30 years track record in Indian Capital Markets
- One-stop-shop for Indian investments
- Preferred advisors to corporate & family owned businesses and start-ups in India
- Managing an AUM of \$500mn across several products and businesses
- Offering investment banking services to support start-ups
- Team strength (Business): 21
- Team Strength (Operations): 66

**PRESENT IN OVER
100 CITIES**

**PINCODE WISE PRESENCE
130**

**CLIENT BASE OF OVER
100K**



MILESTONES

23rd Jan, 1994

- Incorporated as Renaissance Securities Ltd
- Emplaned as one of the main brokers for BSE
- Empanelled on the 1st day of operation with BOI MF & CANBANK MF

1995 - 2000

- Top ten brokers in institutional broking
- No.2 in terms of having the maximum number of DP accounts in 1999

2000-2005

- Acquired NBFC Dowell Fiscal Services Serving LAS & LAP.
- Emplaned broker for NSE LTD
- Registered with Commodity Exchange MCX & NCDEX

2005-2010

- Metropolitan Stock Exchange of India Ltd
- Registered under Equity Segment.
- The 3rd Equity Exchange in India.

2010-2017

- Registered with ICEX Exchange, the First in the World Diamond Future Product
- We invested in 6 startups in domain areas like fintech, digital entertainment, mobility and consumer tech.

2018-2022

- Launched PMS (MMSF) & entered into a strategic tie-up with Sistema Group for SAF, a Series B Venture Fund to invest in tech enable opportunities in India.
- Entered into a strategic tie-up with Somerset Indus Capital Partners to invest in healthcare opportunities in India.

2023

- Successful launched Mehta Alternative Fund's first scheme Stargazer Fund - I

SERVICES OFFERED

Wealth Management

- 1 MF Distribution
- 2 AIF
- 3 PMS
- 4 InvITs
- 5 REITs
- 6 P2P lending products

Stock Broking

- 1 Retail Broking
- 2 Family Offices
- 3 Corporates
- 4 Domestic Institutions
- 5 Foreign Institutions

Investment Banking

- 1 Venture Capital
- 2 Private Equity
- 3 Debt Syndication
- 4 Mergers & Acquisitions
- 5 Advisory

WEALTH MANAGEMENT

We understand and profile a client, after careful consideration of various parameters related to its present & future, before recommending our plans. We don't shy away to discuss family complications and uncomfortable issues with the Client before recommending.

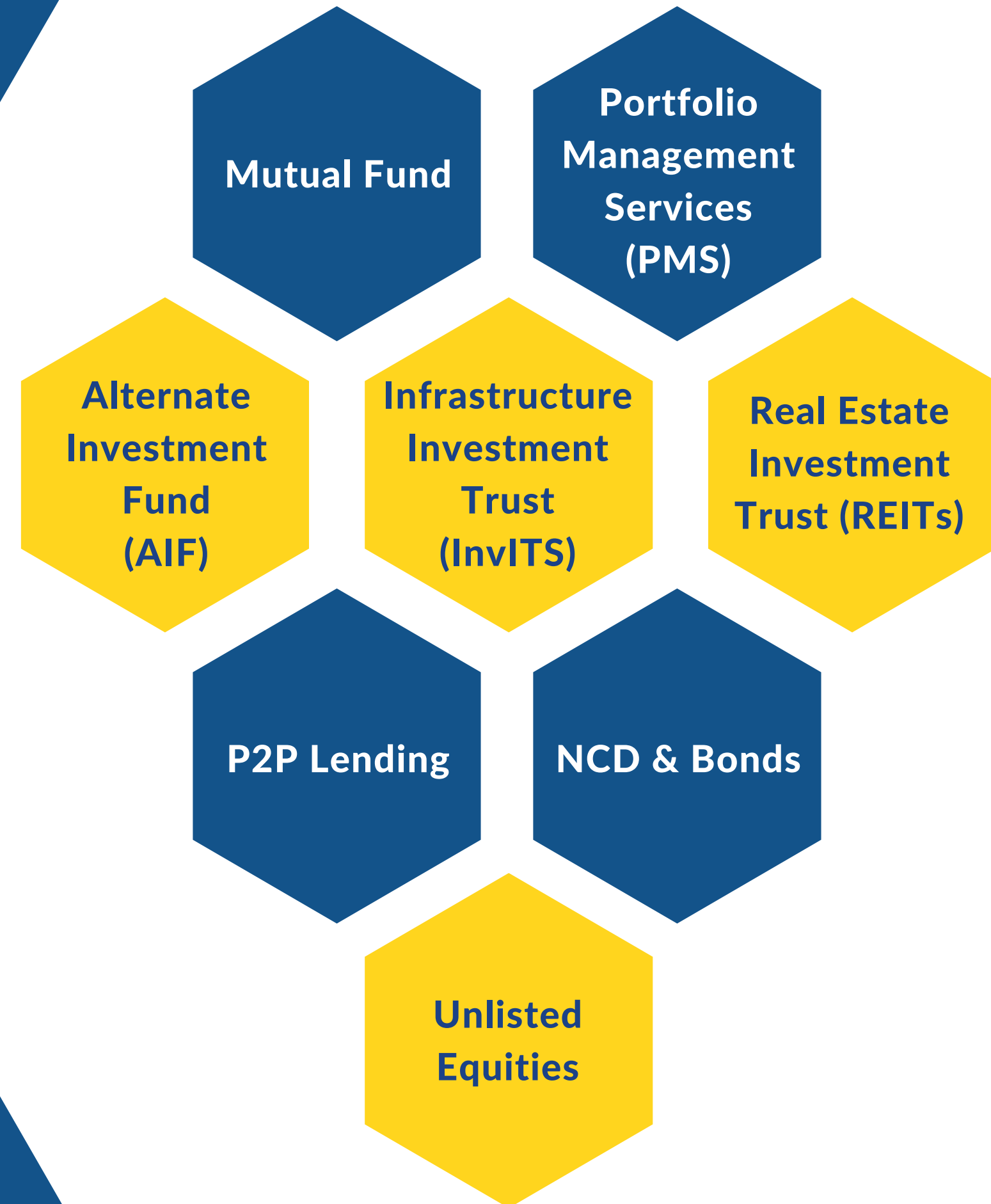
We believe that the income generated by our suggested strategies should help build up wealth of the client for a sustainable future.

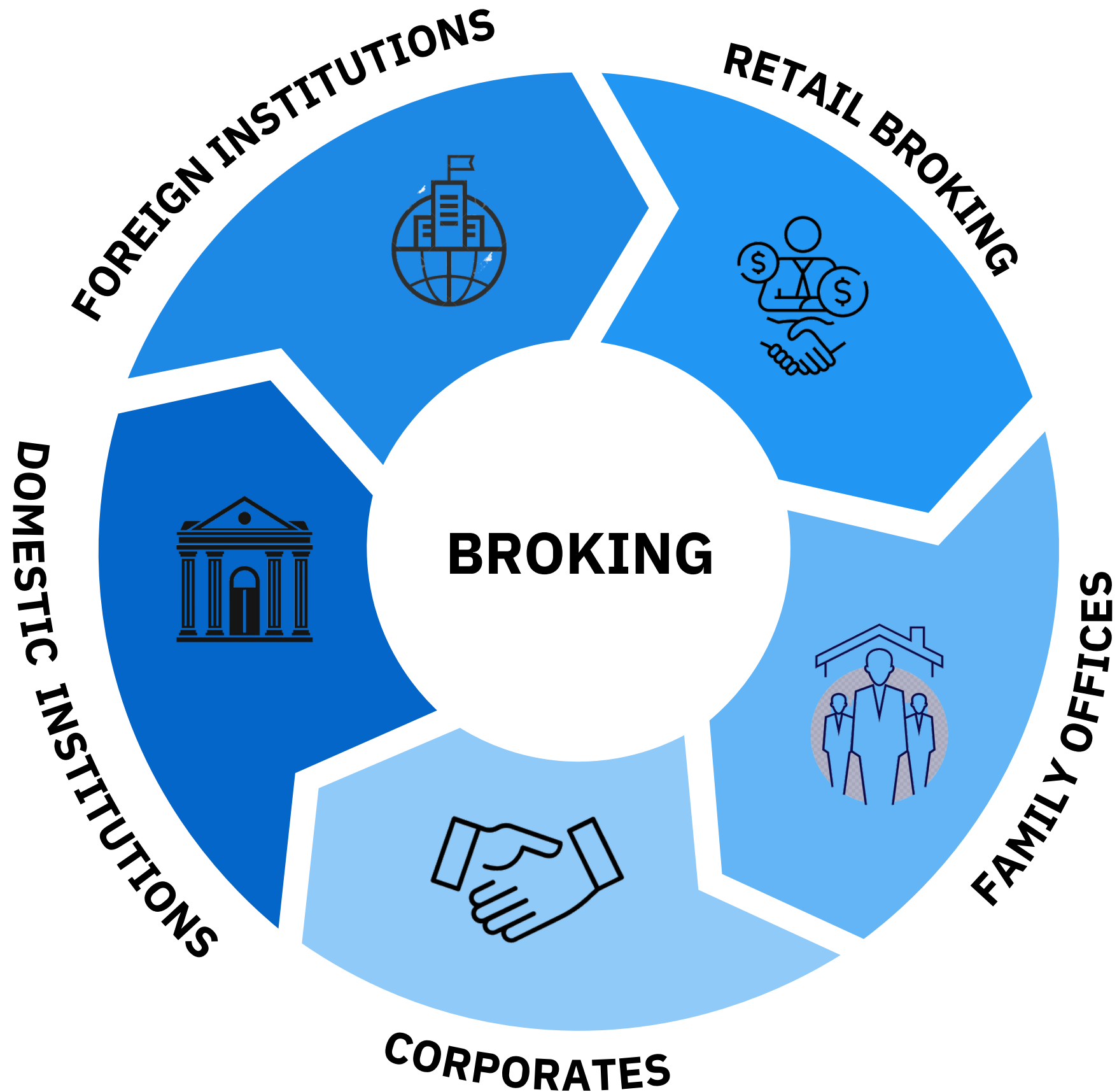
MUTUAL FUND AUM
135 CR

SIP BOOK
2.10 CR

PMS - MMFS FUND SIZE
145 CR

*as on 29th February 2024





BROKING

We offer both, traditional and online broking services for Products: Equity, Currency, Commodity



NSE



Turnover FY 2023-2024

SEGMENT	T/O PER DAY (In CR)
Cash Market	64.92
F&O	128.66
Currency	4.44
Commodities	8.10
TOTAL	206.12

Key Metrics - Broking

Demat Holding Value: ₹8,257 cr

Total No. Of Clients: 19026

Active Clients: 9,699

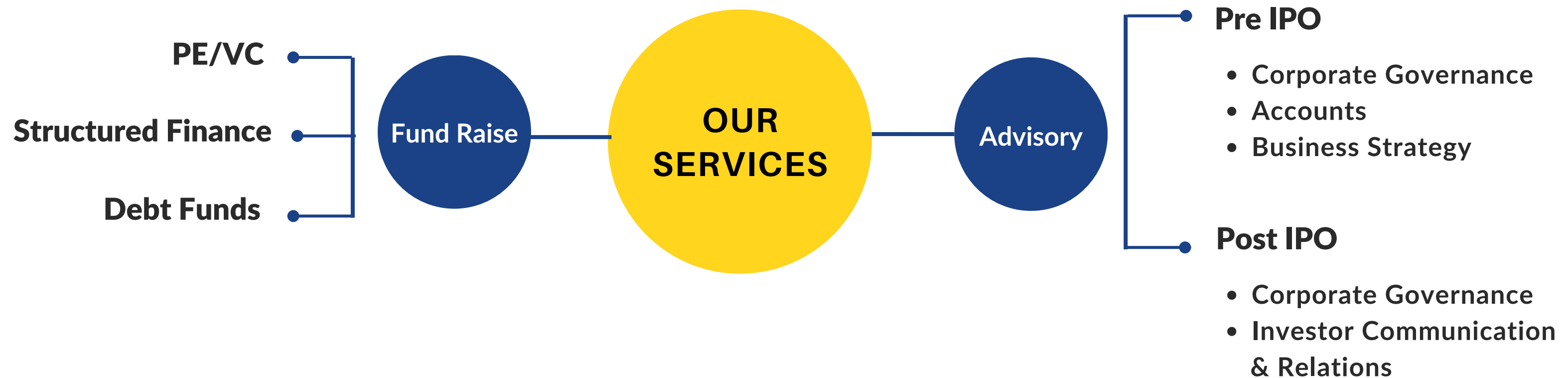
Dormant: 7494

Only Demat (no Trading A/C): 1821

INVESTMENT BANKING

With a demonstrated track record of closing more than 25 transactions, the Investment Banking Team has established close relationships not only with businesses across sectors but also Institutions of various sizes, mandates, and geography to fund the growth of these businesses. We understand the need and aspirations of companies to find them the right investor who values a relationship which is sustainable for mutual benefit. We are active in the Primary as well as the secondary markets.

We believe in nurturing long-term and mutually beneficial relationships with all our stakeholders.



Rewarding Relationships

In-depth Research

- Research on under-researched and under-owned baby caps with the potential for growth
- Team's cumulative fundamental and technical research experience of above 100 years
- Extensive focus on both primary and secondary research

Engaging Corporate Access

- Multiple outreach formats to meet management, & experts
- Strong Analyst-Corporate relationships
- Unlimited access to 250+ small, mid and large corporates

Timely Execution Support

- Offering both traditional and online trading platforms
- Best-in-class trading platform with Algos and Quant strategies

RESEARCH PUBLICATIONS

MCONNECT
A MAGAZINE

May-June 2022 Edition | Volume: 10 | Issue: 10

THREAT OR OPPORTUNITY?

FINISH

CORRECTIONS ARE TEMPORARY WHILE GROWTH IS PERMANENT

Mr. Taher Badshah
President and CIO (Equities)
Invesco Mutual Fund

Somerset Indus Capital
Partners
Somerset Viewpoint

Mr. Sailesh Raj Bhan
Deputy CIO-Equity / Fund Manager
Nippon India Mutual Fund

MSEARCH

MAKE IN INDIA

Theme : **VOCAL FOR LOCAL**

MSEARCH

IPO OFFERING

Uniparts India Limited

About Company

Recommendation: **Subscribe**

Uniparts India Limited (UIL) is a global manufacturer of engineered systems and solutions. The company's core product portfolio consists of 3-point linkage systems (3PL) and precision machined parts (PMF) as well as adjacent product verticals of power take-off, fabrications and hydraulic cylinders or components. Uniparts is a concept-to-supply player for precision products for off-highway vehicles in the agriculture and construction machinery and mining ("CFM") and aftermarket sectors with a presence across the value chain. UIL has a global footprint and served customers across countries in North and South America, Europe, Asia, and Australia, including India. In India, Uniparts has 5 manufacturing facilities, 2 at Ludhiana, 1 at Visakhapatnam, and 2 at Noida along with a distribution facility. In the United States, they have a manufacturing, warehousing and distribution facility in Des Moines, Iowa and a warehousing and distribution facility at Augusta, Georgia. In Fiscal 2022, Company's customer base comprised over 125 customers in over 25 countries globally.

Price Band : Rs 548 to 577/- per share
Bid Lot size : 25 Shares
Issue size : Rs 836 Cr
Face Value : Rs 10/-
Min App Amount : Rs 14425/- at upper band
Issue Period : 30th November to 02nd December 2022
Indicative credit of equity shares : 09-12-2022
Indicative listing date : 12-12-2022

Research View & Recommendation: We believe that, with UIL's ability to offer end-to-end solutions to its customers instead of individual components and their emphasis on the global business model to meet customers' varying requirements, differentiate them from their competitors. Along with backward integration, the company has in-house testing, R&D facilities which ensures quality of finished product. Going forward, the company will leverage its manufacturing & warehousing infrastructure, global footprint, and value proposition to expand further into newer geographies, and adjacent product verticals shows that the company is strategically positioned with high efficiency. The company also intends to pay dividends with the available cash flows post reduction in debt. At valuations at upper price band (Rs 577/-), the issue is asking for a market cap of Rs 2604 Cr and based on FY22 annualized earnings, P/E stands at 12x which seems the issue is reasonably priced when compared to its peers. UIL is the smallest player in the space but has consistent growth in revenues and margin in front of other players such as Bharat Forge, Balrisha Industries etc. However, we also see risks in terms of complete reliance on new investors. Overall, considering all the rationales, we advise investors to **SUBSCRIBE** this issue for medium to long-term and listing gain if any.

MEHTA

Mehta Equities

Theme of the Day

Nifty likely to extend slump as 'Recession and Inflation' worries weigh.

Amidst these headwinds, we suspect - there will be 'No Santa Rally' this time.

The technical landscape too suggests bears will aim to tighten their grip...

Nifty's downside risk seen at 18127 mark.

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MEHTA

WEEKLY REPORT

12th DEC - 16th DEC, 2022

NIFTY 50 18,414.90 18,496.60 -0.44%

NIFTY PHARMA -1.40%

NIFTY REALTY -1.51%

TOP GAINERS

ONGC	4.28%
INDUSIND BANK	2.25%
TATA MOTORS	2.01%
DIVIS'S LAB	1.61%

TOP LOSERS

ASIAN PAINTS	-5.30%
TITAN	-5.07%
ADANI PORTS	-3.40%
INFOSYS	-3.00%

MEHTA

MORNING ACTION

WEDNESDAY, DECEMBER 21ST 2022

- Our call of the day suggests Nifty to gather bullish momentum and climb to its biggest hurdles at 18697 mark.
- All eyes will be on the recent RBI monetary policy meeting's minutes.

MEHTA

India: Union Budget FY 23.

FM Sitharaman's Union Budget should usher a 'new leg to the bull market'.

Tuesday, February 1st 2022.

Post budget analysis of the Union budget

Disclosures and Disclaimer : This report must be read with the disclosures in the Disclosure appendix, and with the Disclaimer, which forms part of it. This document does not contain any investment views or opinions.

MEHTA

MSEARCH

MONTHLY INVESTMENT RESEARCH

Thursday
01st December, 2022

Lighting a path forward in Equities & Commodities...

SENSEX

NIFTY

GOLD

SILVER

CRUDE OIL

USD / INR

www.mehtagroup.in

BOARD OF DIRECTORS



CA Rakesh Mehta
Chairman

A qualified Chartered Accountant with over 3 decades of experience in the Capital Market. Erstwhile member of various committees of the Bombay Stock Exchange (BSE), Central Depository Services (India) Ltd (CDSL) & The Institute of Chartered Accountants of India (ICAI). Member of Committee on Financial Markets and Investors Protection at the Institute of Chartered Accountants of India (ICAI). Member of Committee on Banking, Investment and Finance of WIRC. Member of business organizations like IMC, ASSOCHAM, FICCI, CII, AIAI and IBG. A philanthropist who has headed several NGO's , and non-profit organizations, President – JITO (Jain International Trade Organisation), President BJM, working President IVF.



CA Prasant Bhansali
Director

A qualified Chartered Accountant, having over 20 years of experience in Corporate Finance and Stock Broking. He leads the team which advises corporates on fundraising and Mergers & Acquisitions. Mehta Group has raised more than 5000 crores from Domestic/Foreign Institutions in the last few years for its clients. He also leads stockbroking operations of Mehta Group having 50K+ customers. He is part of the working group at several professional/ social forums for sharing knowledge through a mutual connection.



Mr Rajat Mehta
Director, Chief Operating Officer – PMS MMFS

Holds a Master's degree in Capital Markets & Financial Management (MBA - PDGBM) He along with a team of highly experienced professionals lead the Wealth Management Desk and Investment Banking practice at MEHTA Group. Rajat, has initiated several new initiatives at MEHTA; Venture funding, Portfolio Management Services (PMS - MMFS), Alternate Investing opportunities for our ultra HNI and Family office clients. He heads the initiatives by MEHTA with Sistema Asia Fund India Ventures (a \$120 Mn Venture and Tech Fund) and is part of the fund's Investment Committee and Somerset Indus Healthcare Fund (\$100Mn healthcare specific opportunities PE fund) as its advisory committee member. He is also the Vice-Chairman of JITO JIIF (JITO Incubation and Innovation Foundation, a state of the art Incubation center and angel network)

BOARD OF DIRECTORS



Mr Sharad Chandra
Independent Director

Holds a MA in Economics from Delhi School of economics and has more than 25 years of experience in Fundamental Equity Advisory and wealth management. He heads the Wealth management business of Mehta Group. Has a strong understanding of Mutual funds space. Prior to Mehta, he was associated with IDBI Bank, Axis Bank, ILFS invest smart and UTI, under various advisory departments.



Mr Manoj Maheshwari
Executive Director

Holds a Master of Commerce (M.Com) degree from Ajmer University, Rajasthan and has more than 2 decades of experience in the field of capital markets operations. Prior to Mehta Equities, he was part of Stock Holding Corporation of India Limited.



Mr Ghanshyam Dadhich
Director

Postgraduate (M Com), with experience of more than 20 years and is since inception with the group. He is part of the operational team in the wealth management business.

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